

UNDER THE AUSPICE OF



PRODUCTION



29/09 01/10 2023



spare parts • car & truck workshops • tyre repairs
refinishers • car washes • gas stations • accessories



Dear All,

The trade fair **AUTOTEC 2023**, the landmark exhibition for the aftermarket car sector, will take place from **September 29 to October 1 at the Metropolitan Expo**, one of the largest and most modern exhibition centers in Europe that with its excellent facilities can satisfy every need for the realization of a such big and important event.

In **AUTOTEC 2023**, visitors will have the opportunity to meet a multitude of exhibitors, from the most important equipment, spare parts and service companies in the automotive aftermarket sector of car workshops, garages- vulcanizers- painters for passenger cars- trucks, car washers, gas stations, accessory shops, repair, maintenance and care of the car, while there will be as every year thousands of commercial visitors, confirming through their presence the trust they show in the organization team.

Alongside the exhibition, there will be lot of side events that aim to attract the interest of the public and will include specialized speeches by experts and opinion makers in the field, workshops, educational seminars and presentations with the common denominator of new technologies and their application in products and the services of the wider automotive sector, electric mobility and digitali-

zation.

The purpose of the organization is **AUTOTEC expo** to became an annual appointment for the automotive aftermarket industry. It is important to mention that through the targeted promotion of the exhibition and its multiple communication channels, it will receive significant visibility both in Greece and abroad in order to attract a huge range of interested professional visitors as well as exhibitors who through the organization will have the opportunity to hold targeted B2B meetings, to expand their contacts and increase their sales, to be informed in detail about all the products and services that will be presented in its context while they will feel the pulse of the market being at the center of international developments.

We gladly invite you to the great celebration of the automobile, to a new ecosystem, to the new world of motor vehicle repair and maintenance, welcome to **AUTOTEC 2023**.



With kind regards, E. Charalambous – G. Chrysospathis – E. Lymperopoulos

• why to participate in Autotec

- It is the largest domestic trade fair of the automotive aftermarket sector
- International and domestic participations of major companies in the sector
- Opportunity for targeted business meetings with the wider automotive repair, maintenance and care sector
- Launching new products and services to a perfectly targeted audience.
- Specialized workshops oriented towards new technologies and innovation
- Possibility of developing synergies

m²

• Integrated advertising campaign aimed at promoting your brand



Estimated Number of Visitors





Exhibition Center

12.000



Estimated Number of Exhibitors

200



Looking to the future, our aim is through the exhibition to promote the exchange of views, knowledge and experiences, while our priority is to support networking and collaborations.

The AUTOTEC expo will be a physical as well as an online meeting hub where, over time, industry leaders and interested professionals will be able to be informed about new trends and all international developments in the automotive industry.

Informative seminars and **workshops** with the participation of specialized professionals as well as leading scientists and opinion makers

Thematic workshops and presentations of new products and services oriented towards the future, innovative and ecological solutions

2B meetings

2

sections

- Spare Auto Parts
- Workshop Equipment Vulcanizers
- Light-painting Electrical Shops
- Lubricants
- Batteries
- Tools
- Tires Rims
- Improvements
- Windshield
- Fumes
- Colors
- Paint Systems
- Consumables

- Car Washers
- Washing Machines
- Chemical Products
- Cleaning Products
- Car Wash Equipment
- Accessories
- PC Software
- Management Programs
- Technical Companies
- Professional Clothing
- Security-Fire Protection
- Fire Extinguishing Systems
- Branch Press/Magazines

communication strategy

Our company gives a huge importance to the proper presentation of the exhibition, designing and implementing one comprehensive communications program to communicate the report to industry professionals but also to the public. The promotional plan includes targeted promotion in all Mass Media, Information as well as on Social Media. At the same time, special emphasis will be placed on communicating with journalists and editors of industry-specific press through advertising listings, sending invitations, press releases and newsletters to a targeted base of 20,000 recipients. Our purpose is the complete coverage and approach of the interested stakeholders.



• when and where September 29 – October 1, 2023

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METROPOLITAN EXPO

• opening days and hours

| Friday 29/09 : | 13:00–20:00 |
|-----------------|-------------|
| Saturday 30/09: | 10:00–20:00 |
| Sunday 01/10: | 10:00–20:00 |

AUTOTEC EXPO

stands' specifications

STANDS WITH SCHEME SHELL (STRUCTURE)

The rental price includes:

- Melamine panels of height 250cm
- Signboard of 30cm with the name of the company and the number of the booth
- Carpet (same color for all exhibitors)
- Spot lighting of 100W/3sqm
- A socket 500V / 220Volt /50sqm
- Invitations for trade visitors
- Free entry cards

...

• Registration in the list of exhibitors



STANDS WITHOUT SCHEME SHELL (STRUCTURE)

The rental price includes:

- Ground Trace
- Invitations for trade visitors
- Free entry cards
- Registration in the list of exhibitors

| Ő | | WITHOUT SCHEME SHELL | WITH SCHEME SHELL | DISCOUNTS OF STANDS |
|----------|---------------|----------------------|-------------------|---------------------------------------|
| al | | | | WITHOUT SCHEME SHELL |
| inta | 1 sided Booth | 130/m2 | plus 22€/m² | F0.00.2 FW |
| L | 2 sided Booth | 140/m2 | plus 22€/m² | 50-99m ² 5% |
| • | 3 sided Booth | 150/m2 | plus 22€/m² | 100-149m ² 10% |
| | 4 sided Booth | 160/m2 | plus 22€/m² | 150m ² and more 15% |

• financial settlement

Upon signing the participation contract, **40%** of the total amount is paid in cash or by check payable by **August 1, 2023**. The remaining **60%** is paid on no later than 1 month before the start of the exhibition with a check payable by **30 November 2023**.

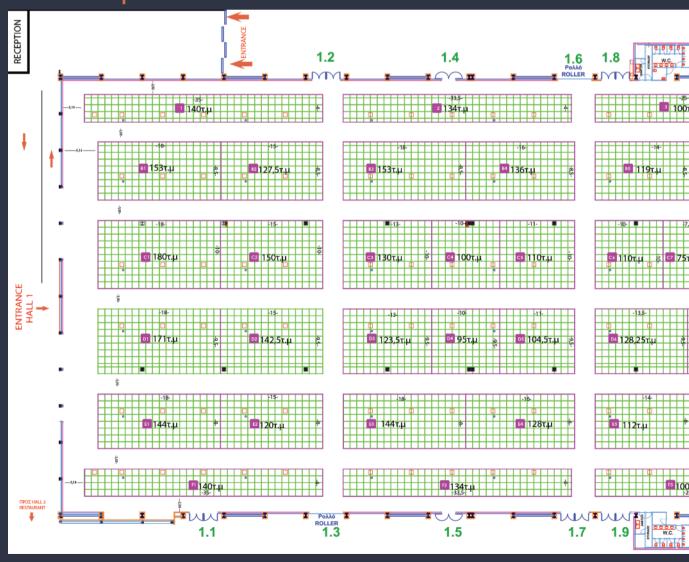
• with the guarantee of Be-Best

With many years of rich experience, the **Be Best** company is successfully active in the field of organizing exhibitions, conferences and events. Our company has to its credit the organization of many successful and important exhibitions in Greece with great traffic such as: OPAP Marathon expo, Autokinisi, Beyond, Art Athina, Health Wellness Fitness expo, Image+Tech expo, Infacoma, Aquatherm etc.

At the same time, **Be Best** is also active in the field of advertising and communication services, enjoying the trust of leading companies regarding the formulation of their promotion and promotion plan. **Be Best's** specialization in the field of communication and advertising is a competitive advantage, as well as a key tool through which it ensures the effective and successful promotion of the exhibitions it organizes. AUTOTEC EXPO



floor plan





AUTOTEC EXPO







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